Wholesale Home Equity Rate Sheets Home Equity Line-of-Credit (HELOC) Adjustable Product-3 Yr Draw

4.12.2024 (Page 1 of 4)

- Adjustable Rate, Home Equity Line-of-Credit
- Purchase (or) Refinance Piggyback, Standalone 2nds, & 1st Lien Refis
- Compensation: Max 3% Borrower Paid Comp (BPC) Available, and is Paid on the Initial Draw
- 2nd Lien Available in all states except: AK, HI, ND, NY, SD, TN, TX, WV
- 1st Lien Refi Available in all states except: AK, AR, DC, HI, IN, LA, MT, ND, NE, NM, NY, PA, SD, TN, TX, WV

Only 4 Items Needed for Initial Underwriting

- 1. Income Documents
- 2. Homeowner's Insurance
- 3. First Mortgage Statement
- 4. Photo ID

3 Yr Draw Spring EQ HELOC

Prime Rate: 8.50 + Margin = Start Rate								
FICO /	HCLTV: MARGIN (Above Prime)							
CLTV	<= 60	> 60 - 65	> 65 - 70	>70- 75	> 75 - 80	>80 - 85	> 85 - 90	> 90 -95
780+	1.125	1.375	1.500	1.750	2.125	2.875	3.375	3.750
760-779	1.375	1.500	1.750	2.000	2.500	3.000	3.375	3.750
740-759	1.500	1.750	2.000	2.125	2.875	3.250	3.625	3.875
720-739	1.875	2.125	2.250	2.375	3.000	3.500	3.875	
700-719	2.250	2.500	2.750	3.000	3.500	3.875	4.250	
680-699	2.750	3.000	3.250	3.500	4.000	4.500	4.875	
660-679	3.250	3,375	3.750	4,000	4,500			

45 Day Lock Term

SEO Admin Fee

Annual Renewal Fee

Purpose

Initial Draw Amount

• Piggyback Transactions | -0.25

Draw Amount < \$100,000 | 0.50

Rate Adjustment (to Margin)

• \$499

• \$99

Occupancy

- Second Home | 0.75
- Investment | 1.25

Property State

• NJ | 0.25 • VA | 0.25

Lien Position

• 1st Lien HELOC | - 0.25

Debt to Income

• 45-50%* | 0.50

Property Type

• 2-4 Units | 0.25

(Refer to the lending matrices for add. Requirements)

Extension Costs (as a Fee Calculated on the Initial Draw)**

- 7 Days | 0.28
- 14 Days | 0.56
- 21 Days | 0.84
- 30 Days | 1.20

**An extension fee of 4 basis points per day will be charged except where limited, or prohibited by federal and state law, in which case a different fee may apply.

Contact Us

- Main Telephone Number: 888-605-2588
- Help Desk / Loan Registration Assistance (BXG): **Option 1**

Broker Experience Group (BXG): BXG@springeq.com
 Broker Approvals: brokerapprovals@springeq.com
 Lock Desk: wholesalelockdesk@springeq.com
 Servicing: servicing@springeq.com

Website: <u>www.wholesale.springeq.com</u>

Margin Buydown* Margin Buydown Price Adjustment 0.375 -0.125 -0.250 0.750 -0.375 1.125 -0.500 1.500 -0.625 1.875 -0.750 2.250 -0.875 2.625 3.000 -1.000

- * Buydown **NOT** available in CO, DC, MD, MI, MN, MS, NC, PA, TX, VT, VA, WA
- ***Credit Union Membership may be required at no additional cost to the consumer.

Product Terms

- 30-Year Variable Rate (Index plus a Margin)
- 3-Year Initial Draw Period with 10-year Interest Only Payments and
- a 20-Year fully amortizing repayment period

Lifetime Rate Cap / Floor

- Lifetime Cap = 18% unless prohibited by law
- Lifetime Floor = 4.00%

Debt to Income

- Maximum 50% DTI
- 30-Year, fully amortized payment based on start rate + 2% and the total credit limit used to qualify
- >45% DTI with 700+ FICO & \$3,500 Residual Income

Line Amount / Initial Draw

- Initial Draw: Greater of \$50,000 or 50% of the total line amount
- Minimum Line Amount: \$50,000
- Maximum Line Amount: \$500,000
- Max Total Financing (Total of 1st and 2nd lien combined):
 Owner Occupied- \$3,000,000
 Second Homes- \$2,000,000
- Additional draws are prohibited during the first 90 days following the closing date

Occupancy

- Max 80% CLTV on Second Homes (HELOAN- 90% max CLTV)
- Max 70% CLTV on Investment (HELOAN- 80% max CLTV)

Appraisal Requirements

- Line Amounts < \$250,000 any of the following options are permitted:
 - AVM with exterior property inspection
 - Prior Use Appraisal completed within 12 months of settlement date (Refer to the lending matrices for additional requirements)
 - Drive By Appraisal
- Full Interior Appraisal (1004/1025/1073)*
- Line Amounts >= \$250,000 any of the following options are permitted:
 - Full Interior Appraisal (1004/1025/1073)*
 - Prior Use Appraisal completed within 12 months of settlement date (Refer to the lending matrices for additional requirements)
 - * Full Interior Appraisals will be ordered by Spring EQ

Housing History

- $\bullet \quad$ 0x30x6 inclusive of all mortgages and all REO for all borrowers on the transaction (No Late Payments in the last 6 months)
- Max 1x30x12 inclusive of all mortgages and all REO for all borrowers on the transaction (Max of 1 30 Day late payments in the past 12 months)

Refer to the Lending Matrices and Spring EQ Guidelines for additional information and requirements







Wholesale Home Equity Rate Sheets Home Equity Line-of-Credit (HELOC) Adjustable Product-3 Yr Draw

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- Adjustable Rate, Home Equity Line-of-Credit
- Purchase (or) Refinance Piggyback, Standalone 2nds, & 1st Lien Refis
- Compensation: Max 3% Borrower Paid Comp (BPC) Available and is Paid on the Initial Draw
- 2nd Lien Available in all states except: AK, HI, ND, NY, SD, TN, TX, WV
- 1st Lien Refi Available in all states except: AK, AR, DC, HI, IN, LA, MT, ND, NE, NM, NY, PA, SD, TN, TX, WV

Only 4 Items Needed for Initial Underwriting

L. Income Documents

2. Homeowner's Insurance

3. First Mortgage Statement

4. Photo ID

3 Yr Draw Spring EQ HELOC Plus +

Prime Rate: 8.50 + Margin = Start Rate						
FICO /	HCLTV: MARGIN (Above Prime)					
CLTV	<= 60	> 60 - 65	> 65 - 70	>70- 75	> 75 - 80	
780+	1.125	1.375	1.500	1.750	2.125	
760-779	1.375	1.500	1.750	2.000	2.500	
740-759	1.500	1.750	2.000	2.125	2.875	

45 Day Lock Term

Rate Adjustment (to Margin)

Occupancy

Second Home | 0.75

Property State

- NJ | 0.25
- VA | 0.25

Property Type

2-4 Units | 0.25

Lien Position

• 1st Lien HELOC | -0.25

SEQ Admin Fee

• \$499

Annual Renewal Fee

• \$99

Purpose

Piggyback Transactions | -0.25

Initial Draw Amount

• Draw Amount < \$100,000 | 0.50

Extension Costs (as a Fee Calculated on the Initial Draw)*

- 7 Days | 0.28
- 14 Days | 0.56
- 21 Days | 0.84
- 30 Days | 1.20

*An extension fee of 4 basis points per day will be charged except where limited, or prohibited by federal and state law, in which case a different fee may apply.

Product Terms

- 30-Year Variable Rate (Index plus a Margin)
- 3-Year Initial Draw Period with 10-year Interest Only Payments and a 20-Year fully amortizing repayment period

Lifetime Rate Cap / Floor

- Lifetime Cap = 18% unless prohibited by law
- Lifetime Floor = 4.00%

Debt to Income

- Maximum 45% DTI
- 30-Year, fully amortized payment based on start rate + 2% and the total credit limit used to qualify

Line Amount / Initial Draw

- Initial Draw: Greater of \$50,000 or 50% of the total line amount
- Minimum Line Amount: \$50,000
- Maximum Line Amount: \$500,000
- Max Total Financing (Total of 1st and 2nd lien combined): Owner Occupied- \$3,000,000 Second Homes- \$2,000,000
- Additional draws are prohibited during the first 90 days following the closing date

Occupancy

• Max 80% CLTV on Second Homes (HELOAN- 90% max CLTV)

Appraisal Requirements

- Line Amounts < \$250,000 any of the following options are permitted:
 - AVM with exterior property inspection
 - Prior Use Appraisal completed within 12 months of settlement date (Refer to the lending matrices for additional requirements)
 - Drive By Appraisal
 - Full Interior Appraisal (1004/1025/1073)*
- Line Amounts >= \$250,000 any of the following options are permitted:
 - Full Interior Appraisal (1004/1025/1073)*
 - Prior Use Appraisal completed within 12 months of settlement date (Refer to the lending matrices for additional requirements)
 - * Full Interior Appraisals will be ordered by Spring EQ

Housing History

• Max 0x30x24 inclusive of all mortgages and all REO for all borrowers on the transaction (No late payments in the past 24 months)

HELOC Plus + Product Parameters

• First lien must not have been assumed

Refer to the Lending Matrices and Spring EQ Guidelines for additional information and requirements





^{**}Credit Union Membership may be required at no additional cost to the consumer.

Wholesale Home Equity Rate Sheets Fixed Rate Fully Amortizing Product (HELOAN)

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- Fixed Rate, Fully Amortizing Loan Up to a 30-Year Term
- Purchase (or) Refinance Piggyback and Standalone 2nd Lien Transactions
- Compensation: Up to 2% in Lender Paid* (LPC per contract) OR 3% in Borrower Paid (BPC) is Available
- 2nd Lien Available in all states except: AK, HI, ND, NY, SD, WV

Only 4 Items Needed for Initial Underwriting

- 1. Income Documents
- 2. Homeowner's Insurance
- 3. First Mortgage Statement
- 4. Photo ID

	Spring EQ HELOAN							
Second Lien Fixed Rates								
FICO /		25-30 Year Fixed Rate						
CLTV	<= 60	> 60 - 65	> 65 - 70	>70- 75	> 75 - 80	>80 - 85	> 85 - 90	> 90 - 95
780+	8.599	8.950	9.075	9.325	9.700	10.375	11.000	11.125
760-779	8.950	8.950	9.075	9.325	9.700	10.375	11.000	11.125
740-759	9.200	9.325	9.325	9.450	9.700	10.625	11.250	11.375
720-739	9.325	9.450	9.700	9.825	9.950	10.875	11.625	
700-719	9.450	9.700	9.825	9.950	10.200	11.375	12.000	
680-699	10.375	10.625	10.875	11.125	11.500	11.875	12.625	
660-679	11.000	11.250	11.500	11.750	12.125			
640-659	11.500	11.625	11.875					
FICO /		5-20 Year Fixed Rate						
CLTV	<= 60	> 60 - 65	> 65 - 70	>70- 75	> 75 - 80	>80 - 85	> 85 - 90	> 90 - 95
780+	8.200	8.200	8.450	9.075	9.325	9.700	10.625	10.750
760-779	8.325	8.325	8.575	9.075	9.450	9.700	10.625	10.750
740-759	8.825	8.950	9.200	9.325	9.575	9.825	11.000	11.125
720-739	9.075	9.200	9.375	9.575	9.825	9.950	11.125	
700-719	9.450	9.575	9.825	9.950	10.075	10.325	11.625	
680-699	10.125	10.250	10.500	10.750	11.100	11.250	12.125	
660-679	10.500	10.750	10.875	11.125	11.500			
640-659	10.875	11.000	11.250					

Occupancy

- Second Home | 0.75
- Investment Property | 1.50

Property State • CA | 0.125

- NJ | 0.25
- TX | 0.30
- VA | 0.25 • TN | Max 15 Year Amortization Allowed

Property Type

- Condo | 0.50
- 2-4 Units | 0.50

Debt to Income

- 43-45% | 0.375
- 45-50%* | 0.75

(Refer to the lending matrices for additional requirements)

• >45% DTI with 700+ FICO & \$3,500 Residual Income

Flood Zone

• In Flood Zone | 0.50

Rate Adjustment (to Rate)

• \$25,000-\$29,999 | 0.25

- \$30,000-\$59,999 | 0.20
- \$60,000-\$199,999 | 0
- \$200,000+ | -0.25

30 & 45 Day Locks Reflected

Loan Amount

60 Day | 0.50

\$799 Admin Fee**

- Texas: \$395 <\$70,000; \$695 >=\$70,000
- *subject to state specific regulations

Extensions Costs***

- 7 Days | 0.28
- 14 Days | 0.56
- 21 Days | 0.84
- 30 Days | 1.20
- ***An extension fee of 4 basis points per day will be charged except where limited, or prohibited by federal and state law, in which case a different fee may apply.

*Lender Paid Compensation

Add to Rate	<u>Compensation</u>
0.800	2.000
0.700	1.750
0.600	1.500
0.500	1.250
0.400	1.000
0.300	0.750
0.200	0.500
0.100	0.250

HELOAN Product Parameters

- Max 0x30x24 inclusive of all mortgages and all REO for all borrowers on the transaction (No late payments in the past 24 months)
- Investment Properties- 6 months ownership is required
- Max Total Financing (Total of 1st and 2nd lien combined): Owner Occupied- \$3,000,000 Second Homes- \$2,000,000 Investment Properties- \$2,000,000
- Full appraisal required on all Non-QM loans
- Minimum loan amount in Texas \$60,000

Refer to the Lending Matrices and Spring EQ Guidelines for additional information and requirements





Spring **EQ**

Wholesale Home Equity Rate Sheets Fixed Rate Fully Amortizing Product (HELOAN)

4.12.2024 (Page 4 of 4)

- * Fixed Rate, Fully Amortizing Loan Up to a 30-Year Term
- Purchase (or) Refinance Piggyback and Standalone 2nd Lien Transactions
- * Compensation: Up to 2% in Lender Paid* (LPC per contract) OR 3% in Borrower Paid (BPC) is Available
- 2nd Lien Available in all states except: AK, HI, ND, NY, SD, WV

Only 4 Items Needed for Initial Underwriting

- 1. Income Documents
- 2. Homeowner's Insurance
- 3. First Mortgage Statement
- 4. Photo ID

	Spring EQ HELOAN Plus +						
Second Lien Fixed Rates							
FICO /		25-30 Year Fixed Rate					
CLTV	<= 60	> 60 - 65	> 65 - 70	>70- 75	> 75 - 80	> 80 - 85	
780+	8.599	8.950	9.075	9.325	9.700		
760-779	8.950	8.950	9.075	9.325	9.700		
740-759	9.200	9.325	9.325	9.450	9.700		
720-739	9.325	9.450	9.700	9.825	9.950		
700-719	9.450	9.700	9.825	9.950	10.200		
FICO /	5-20 Year Fixed Rate						
CLTV	<= 60	> 60 - 65	> 65 - 70	>70- 75	> 75 - 80	> 80 - 85	
780+	8.200	8.200	8.450	9.075	9.325	9.700	
760-779	8.325	8.325	8.575	9.075	9.450	9.700	
740-759	8.825	8.950	9.200	9.325	9.575	9.825	
720-739	9.075	9.200	9.375	9.575	9.825	9.950	
700-719	9.450	9.575	9.825	9.950	10.075	10.325	

Property State

CA | 0.125

• NJ | 0.25

- TX | 0.30
- VA | 0.25
- TN | Max 15 Year Amortization Allowed

Property Type

- Condo | 0.50
- 2-4 Units | 0.50

Debt to Income

Maximum DTI 43%

Loan Amount

Minimum Loan Amount: \$25,000Maximum Loan Amount: \$249,999

Rate Adjustment (to Rate)

• \$25,000-\$29,999 | 0.25

- \$25,000-\$29,999 | 0.25\$30,000-\$59,999 | 0.20
- \$60,000-\$199,999 | 0
- \$200,000+ | -0.25

30 & 45 Day Locks Reflected

Loan Amount

• 60 Day | 0.50

\$799 Admin Fee*

- Texas: \$395 <\$70,000; \$695 >=\$70,000
- *subject to state specific regulations

Extensions Costs**

- 7 Days | 0.28
- 14 Days | 0.5621 Days | 0.84
- 30 Days | 1.20
- **An extension fee of 4 basis points per day will be charged except where limited, or prohibited by federal and state law, in which case a different fee may apply.

*Lender Paid Compensation

Add to Rate	<u>Compensation</u>
0.800	2.000
0.700	1.750
0.600	1.500
0.500	1.250
0.400	1.000
0.300	0.750
0.200	0.500
0.100	0.250

HELOAN Plus + Product Parameters

- Max 0x30x24 inclusive of all mortgages and all REO for all borrowers
- on the transaction (No late payments in the past 24 months)

 Property cannot be in a flood zone
- Property cannot be in a flood zoneFirst lien must not have been assumed
- Max Total Financing (Total of 1st and 2nd lien combined):

 Our and Occupied #2 200 200
- Owner Occupied- \$2,000,000
 Full appraisal required on all Non-QM loans
- Minimum loan amount in Texas \$60,000

Refer to the Lending Matrices and Spring EQ Guidelines for additional information and requirements



